

# Electronic Compliance for critical infrastructure monitoring

# AGENDA

- Credibility Introduction
- eCompliance Challenges
- Digital Infrastructure approach
- Customer Compliance Stories

# Credibility Introduction

# Who is OSIsoft?

## A Pioneer for Digital Transformation

39+  
Years

140+  
Countries

21,000  
Sites

2B  
Data  
Streams

24/25  
of our first  
customers are  
still with us

Bahrain\*  
Beijing\*  
Calgary  
Cleveland  
Dubai

Frykdek-Mistek\*  
Frankfurt\*  
Houston  
Johnson City\*  
London\*

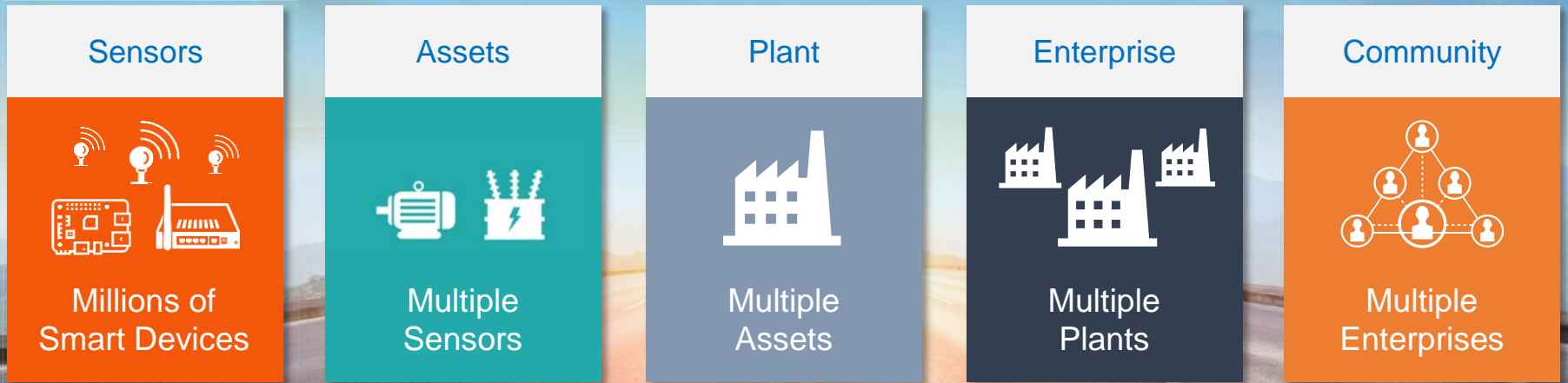
Madrid\*  
Mexico City\*  
Montreal\*  
Moscow\*  
Paris\*

Perth\*  
Philadelphia\*  
Phoenix  
**SAN LEANDRO\***  
Sao Paulo\*

Seoul\*  
Shanghai\*  
Singapore\*  
Sydney\*  
Tokyo\*

*\*Technical support available*

# OSIsoft's Strategy: From Sensors to Community



# OSIsoft Leads the Market in Critical Operations

Oil &  
Gas



Power &  
Utilities



Metals &  
Mining



Pharma &  
Life Science



Chemicals



Pulp &  
Paper



**80%**

of the top  
companies  
globally

**1000+**

utilities  
worldwide

**8**

of the global  
Fortune  
top 10  
companies

**24**

of the top 25  
pharmaceutical  
companies

**9**

of the top 10  
chemical  
companies  
rely on the  
PI System

**138.5M**

meters  
per year of  
production  
monitored

# The Unbeatable Value of OSIsoft's Data Infrastructure

BUILT FOR CRITICAL OPERATIONS

FOUNDATION FOR APPS & ANALYTICS

VENDOR AGNOSTIC



SELF-SERVICE INSIGHTS

VALUE NOW, VALUE OVER TIME

YOU OWN YOUR DATA

“Data has an extremely rare characteristic...  
when more than one person consumes it,  
it becomes **more valuable.**”

–Dr. Patrick Kennedy, Founder & CEO | OSIsoft

# eCompliance Challenges



# Challenges of eCompliance

How to store data in it's original fidelity forever (decades) without data loss or worry of manipulation to ensure digital systems of records are not modified or changed to mislead regulators?

Need to Ensure:

- Data can't be lost during collection or over time
- Data systems are future proof
- There is an audit trail of data changes
- Be able to track changes in equipment and process over time
- Reports cannot be edited or modified

# Digital Infrastructure Approach

# The Role of Infrastructure

**Infrastructure delivers** a critical resource in a **reliable** way to any **person** or application as **needed**



# But First, You Need to Turn Vast Amounts of Data into a Real-Time Picture of Operations

## DAILY PRODUCTION

Planned – 112.8 kbbl Forecast – 119 kbbl

## CRUDE FURNACE

Draft Pressure: -0.5	Firebox Temp: 860°F
WC Stack Temp: 316°F	Outlet Temp: 840°F
Oxygen: 2.5%	Cold Oil Velocity: 6 ft/sec

## ALERT!

Pump needs servicing in next 72 hours

## WEATHER CONDITIONS

Relative Humidity: 34%  
Current Temp: 85 °F High: 92 °F Low: 57 °F  
Wind: 8 mph/N

# And Make Operations Data an Asset Everyone Can Use in Real Time



**Process Engineer**  
“Can we increase the overall yield?”



**Control Room Tech**  
“The process is like a baby – you have to watch it.”



**Production Manager**  
“What is the forecast of productivity?”



**Data Scientist**  
“Can we find new savings with machine learning?”



**Reporting Analyst**  
“I need to combine data from 3 sources in 1 report.”



**Maintenance Engineer**  
“I need to know the moment it goes out of tune.”

# The PI System is a Data Infrastructure for Critical Operations

## APPLICATIONS & ANALYTIC TOOLS



## DATA SOURCES

- Automation Systems
- IoT Gateways
- Control Systems
- Remote Sensors & Assets



## PEOPLE

- Process Engineer
- Production Manager
- Reporting Analyst
- Control Room Tech
- Data Scientist
- Maintenance Engineer

# How Does the PI System Work?

## Collect

- Complete Connectivity [↗](#)

## Store

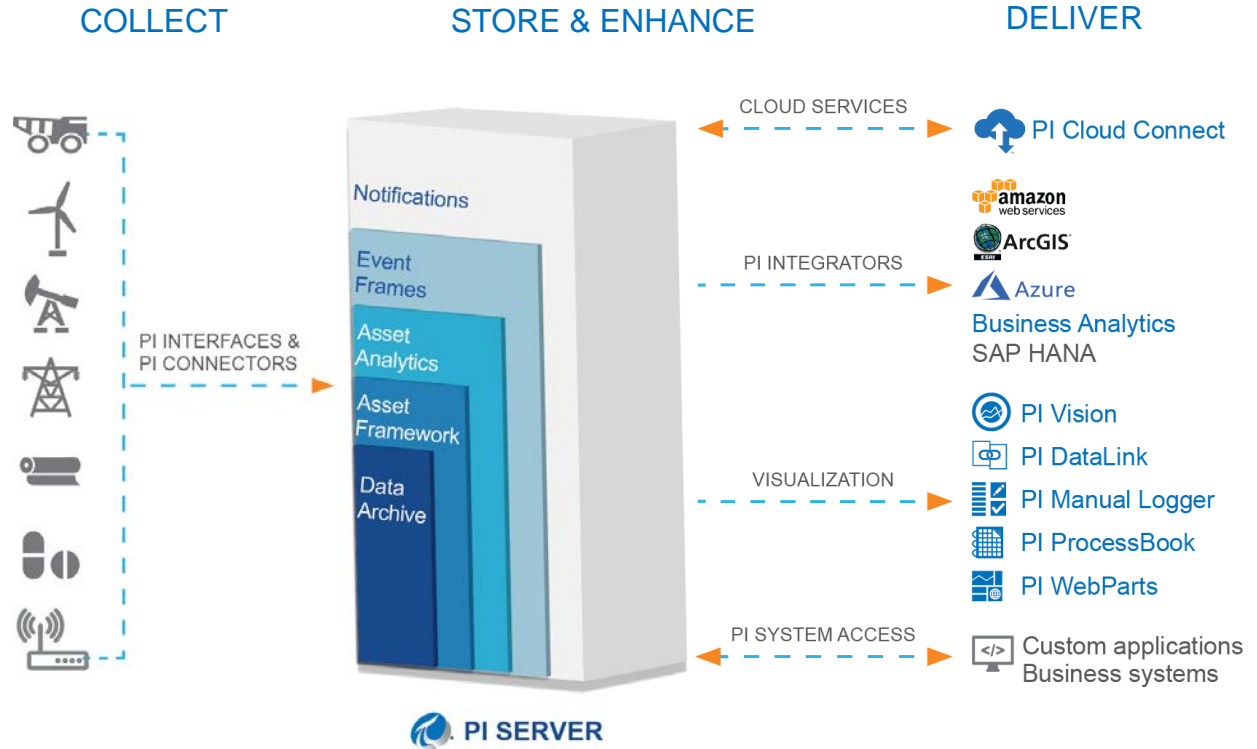
- High Fidelity Storage & Rapid Retrieval [↗](#)

## Enhance

- Data with Context [↗](#)
- Automated Notifications
- Events in Data Streams

## Deliver

- Self-Serve Visualization [↗](#)
- Integrations to Enterprise Systems [↗](#)



# Key capabilities for compliance

Data Archive - Historian stores data in its original fidelity (efficiently) for long periods of time (decades)

Audit trail – tracks if the data is modified, by whom, when and the original data – flags are set to quickly identify modified data

Annotations can be made to data set in time to explain reason for changes (notes)

Asset Context AF- tracks asset changes over time in conjunction with the data

PI Cloud Connect shares data and context with stakeholders outside of operator

RtReports – provides a validated report with e-signatures for compliance



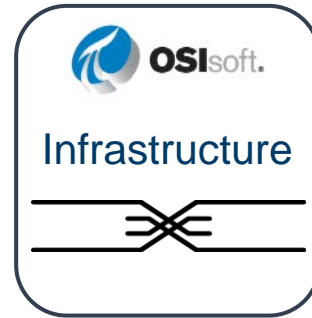
# Secure Access to Operations Data

## CRITICAL SYSTEMS

- Transmission & Distribution SCADA
- Plant DCS
- PLCs
- Environmental Systems
- Other critical operations systems



Limit direct access to critical systems while expanding the value use of information.



Security Perimeter

# The PI System and Security

DEFEND  
CRITICAL  
SYSTEMS



Provide secure  
access to  
Operational Data

IT-OT  
SECURITY  
CONVERGENCE



Value from  
partnerships and  
platforms

LEVERAGE  
STANDARD  
TECHNOLOGIES



Integrates with  
identity access  
management

SECURITY  
DEVELOPMENT  
LIFECYCLE



Security mindset  
is built in

ASSESSED  
AND  
VERIFIED



Years of  
Independent  
Assessments

# The Future in the Cloud

## OSIsoft Cloud Services



Remote Ops  
Monitoring



Data Science  
Enablement



Connected  
Community



Partner Apps  
Platform

# Compliance Cases



## CHALLENGES

Preventing and responding to spills in ecologically sensitive environments

## SOLUTION

Use pump data from the PI System and analytics in Seeq Workbench to identify potential sewage blockages

## BENEFITS

Reduced blockage response time by up to 13 hours... and kept prized Tasmanian oysters safe.



We're hopeful this program can be used wherever our assets are in high risk areas... and help TasWater work more responsively with shellfish growers for better outcomes.



Alexander Jovcic, Department Manager of Service Optimisation, TasWater

# Regulatory Compliance



BARRICK

## CHALLENGES

Tightening regulations at the Goldstrike Mine in Nevada. Air or water violations had the potential to lead to fines, closures and reputational damage

## SOLUTION

Within the PI System create threshold alarms and deliver data to engineering and compliance

## BENEFITS

The Goldstrike Mine reduced environmental deviations 45% and fan trips by 61%



Asset Framework had astounding impacts. It created a culture shift in the organization



Ted Olsen-Tank, Barrick Gold



## CHALLENGES

- Mining trucks experiencing violent engine failures
- Accidents occurring in remote tundra

## SOLUTION

Using the PI System and De, tracked 6600 data points from 131 trucks and processed 1716 values/second

## BENEFITS

- Truck problem diagnosed, saving \$20 million per year
- Reduced non-compliant dumping by 85%.



We focused primarily on use cases that ensured business value. We weren't looking for this low-hanging fruit. We went for the expensive stuff at the top of the tree.

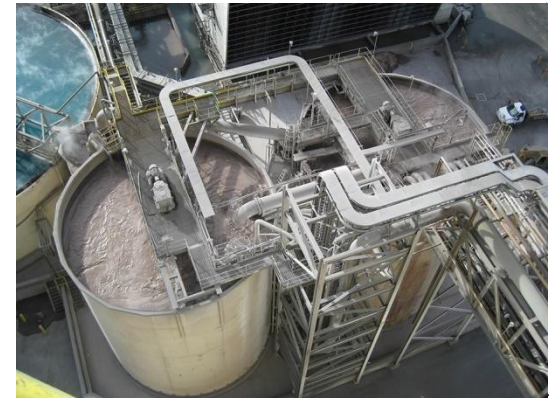


Peter Wright, Manager of Industrial Information, Dexcent (OSIsoft application partner)

# Environmental Compliance Monitoring at the Goldstrike Mine

## COMPANY and GOAL

Barrick Goldstrike Mine produces 1.2M ounces of gold annually, and needs to comply with strict environmental operating permits.



## CHALLENGE

Deviations were not being identified by operators and thus were not being reported

Operators had to learn how to operate and maintain many new pieces of equipment in a new and complex project.

## SOLUTION

Environmental monitoring points connected to a PI System in real-time

AF analysis along with Notifications were used to identify deviations and email responsible parties

## RESULTS

Total number of environmental deviations decreased by 45%

Reduced the time to identify, react, and correct deviations  
Increased reporting standards  
Ensured License to Operate



# Barrick Environmental Compliance Monitoring

AF was used to continuously monitor compliance points  
Analysis results triggered customized Notifications

The screenshot shows a software interface with a tree view on the left and a table on the right. The tree view shows a hierarchy of elements under 'Environmental', including 'System 114' through 'System 127', 'TS Regen Caustic Scrub', 'TS Regen Fan Status', 'TS Regen Reactor Tank', and 'TS Regen Vent Header'. The table on the right is titled 'TS Regen Fan Status' and has columns for 'Name' and 'Value'. The table contains the following data:

Name	Value
Compliance	0
Crew	D
Current Value	0
fan 1	Off
fan 2	On
Permit Limit	must remain ON
Permit Line Item	Fan Status
Permit Value	0
System Description	TS Regen
System Number	System 127
TimeFormat	3/26/16 16:49

The screenshot shows a software interface with a table titled 'TS Regen Fan Status'. The table has columns for 'Name' and 'Backfilling'. The table contains the following data:

Name	Backfilling
compliance	✓
Event Frame	

Below the table, there is a section with a table for 'Name' and 'Expression'.

Name	Expression
Variable1	if 'fan 1' = "Off" and 'fan 2' = "Off" then 1 else 0

# Streamlining Air Compliance Reporting with Asset Framework

## COMPANY and GOAL

Barrick Goldstrike operates one of the largest Title V Air Permits in Nevada and needed a more efficient way to generate compliance reports.



## CHALLENGE

Existing reporting framework was complex, redundant, and time-consuming.

- Delays in data collection
- Difficult to track or make changes
- Numerous interdependent spreadsheets

## SOLUTION

Leverage the real-time data infrastructure and implement AF and Analytics to automate the reports.

- **Asset Analytics**
- Data Archive
- Notifications
- PI DataLink
- PI Coresight
- PI System Explorer

## RESULTS

Centralized data and analytics allows decisions to be made with greater speed, precision, and productivity.

- Added real value to the company; able to analyze data
- Intermediate spreadsheets eliminated
- AF model returns the max or min hourly average

# Report Preparation is Extensive and Inefficient

1. **140+ Systems** in the Title V Permit
2. Numerous complex interdependent, **intermediate spreadsheets** currently used to generate compliance logs



- Preparation of monthly compliance logs requires one full-time position

# Dynamic Structure that grows and adapts with the permit

\\USAGSTPIAF\Environmental Compliance - PI System Explorer

File Search View Go Tools Help

Database Query Date Back Check In

Elements

- Elements
  - Environmental Systems
    - System 015
    - System 016
    - System 018
      - Consumption Coal
      - Consumption Natural Gas
      - Emissions CO
      - Emissions NOx
      - Emissions SO2
      - ESP Primary Current - A Side
      - ESP Primary Current - B Side
      - ESP Primary Voltage - A Side
      - ESP Primary Voltage - B Side
      - ESP Secondary Current - A Side**
      - ESP Secondary Current - B Side
      - ESP Secondary Voltage - A Side
      - ESP Secondary Voltage - B Side
      - Mercury Scrubber Concentration Mercuric Chloride (HgCl2)
      - Mercury Scrubber Inlet Gas Temp
      - Mercury Scrubber Line Pressure
      - Ore Carbonate Value
      - Ore Sulfide Sulfur Content
      - Ore Total Carbon Content
      - Roaster #1 Condenser Temperature
      - Roaster #1 Offgas Quencher Flowrate

Title V Permit Line Items

General Table Define Table Version

Title V Permit Line Items

Filter

System Number	Permit Line Item	Permit Limit	Permit Value
System 018	Consumption Coal	must remain below 6.8 tons/hr	6.8
System 018	Consumption Natural Gas	must remain below 40,000.0 ft3/hr	40000
System 018	Consumption Natural Gas Heat Input	must remain below 40.0 MMBtu/hr	40
System 018	Emissions CO	must remain below 47.08 lbs/hr based on 3-...	47.08
System 018	Emissions CO	must remain below 185.7 ton per 12-month...	185.7
System 018	Emissions NOx	must remain below 36.81 lbs/hr based on 3-...	36.81
System 018	Emissions NOx	must remain below 145.2 ton per 12-month...	145.2
System 018	Emissions SO2	must remain below 44.9 lbs/hr based on 3-h...	44.9
System 018	Emissions SO2	must remain below 196.7 ton per 12-month...	196.7
System 018	ESP Primary Current - A Side	must remain at or above 2 amps	2
System 018	ESP Primary Current - B Side	must remain at or above 1 amp	1
System 018	ESP Primary Voltage - A Side	must remain at or above 110 volts	110
System 018	ESP Primary Voltage - B Side	must remain at or above 110 volts	110
System 018	<b>ESP Secondary Current - A Side</b>	<b>must remain at or above 8 millamps</b>	<b>8</b>
System 018	ESP Secondary Current - B Side	must remain at or above 3 millamps	3
System 018	ESP Secondary Voltage - A Side	must remain at or above 7 kilovolts	7
System 018	ESP Secondary Voltage - B Side	must remain at or above 3 kilovolts	3

# Automated conformity reports generated in a few minutes

S 18 Roaster PIAF Template.xlsx - Microsoft Excel

File Home Insert Page Layout Formulas Data Review View Developer PI DataLink PI Builder Enterprise Connect

Clipboard Font Alignment Number Styles Cells Editing

B4 AP1041-0739.01

Class 1 Air Quality Operating Permit and Mercury Operating Permit to Construct: Phase 1 Monitoring Form Page 1 of 7

Data Month/Yr: December-2016 (Enter in the month and year representative of the data provided in this report.)

Permit No.: AP1041-0739.01

System: 18 - Roaster Circuit: Ore Roasting Process

Unit No.: S2.209 Roasters 1 and 2

Signature: Report Preparer

Print Name: Report Preparer

Date: February 1, 2016

Requirement: Monitor and record the water flow rate through the off-gas quenchers, based on a one-hour period, once during each day of operation. The off-gas quencher water flow rate must be maintained at or above 60.0 gallons per minute.

Unit No.	Date	Off-Gas Quencher 1 Water Flow Rate (gal/min)*	Off-Gas Quencher 2 Water Flow Rate (gal/min)*	Date	Off-Gas Quencher 1 Water Flow Rate (gal/min)*	Off-Gas Quencher 2 Water Flow Rate (gal/min)*	Date	Off-Gas Quencher 1 Water Flow Rate (gal/min)*	Off-Gas Quencher 2 Water Flow Rate (gal/min)*
S2.209	12/1/2016	429.9	429.7	12/12/2016	375.0	375.1	12/23/2016	429.8	429.7
	12/2/2016	429.9	429.8	12/13/2016	429.7	429.8	12/24/2016	429.8	429.6
	12/3/2016	429.7	429.7	12/14/2016	429.9	429.7	12/25/2016	429.9	429.7
	12/4/2016	429.7	429.7	12/15/2016	429.9	429.7	12/26/2016	429.8	429.2
	12/5/2016	429.7	429.5	12/16/2016	429.8	429.8	12/27/2016	429.9	429.7
	12/6/2016	429.7	429.7	12/17/2016	429.7	429.7	12/28/2016	429.8	429.7
	12/7/2016	429.7	429.6	12/18/2016	429.8	237.3	12/29/2016	429.8	429.4

Ready | 18 | 518 Deviations | 518 Manual Meas. Issues | Log

94% | 1:30 PM 3/13/2017

# Using PI System for Real-Time Haul Truck Health Monitoring

## COMPANY and GOAL

Barrick Gold Pueblo Viejo, the largest producer of gold in the Caribbean, wanted to improve the Asset Health Monitoring system for the Haul Truck fleet using real-time information to Improve Maintenance Efficiency and Costs.



## CHALLENGE

To provide real-time information of 34 Haul Truck using the installed systems & minimum Investment.

- Reliability, Monitoring Condition, Maintenance and Planners often relied on incomplete or delayed information to make decisions rather than on real time data.

## SOLUTION

On-board sensor information of haul truck are processed in real-time Using PI System, notifying about potential failures in real-time .

- "We used to use the in-vehicle sensors to investigate, post-mortem, why a truck failure had happened"
- "Now We can be one step ahead of a failure and be more proactive"

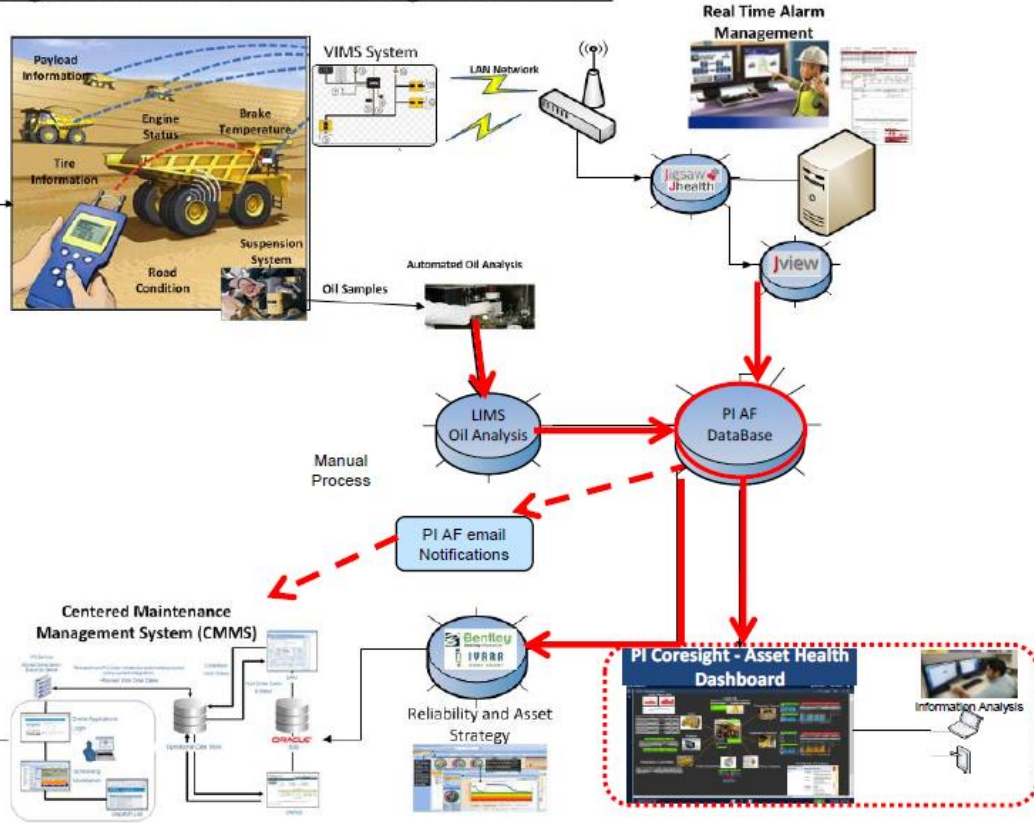
## RESULTS

Reliability was increased, maintenance and availability were optimized and capacity to detect potential failures was improved.

- Able to detect & address failures
- Scalability to other fleet and sites
- Cost avoidance over \$ 500,000 (Estimate in 2<sup>nd</sup> half of 2017)
- Reduce # of failures by 30% in Engine, Suspensions and Brakes

# Solution

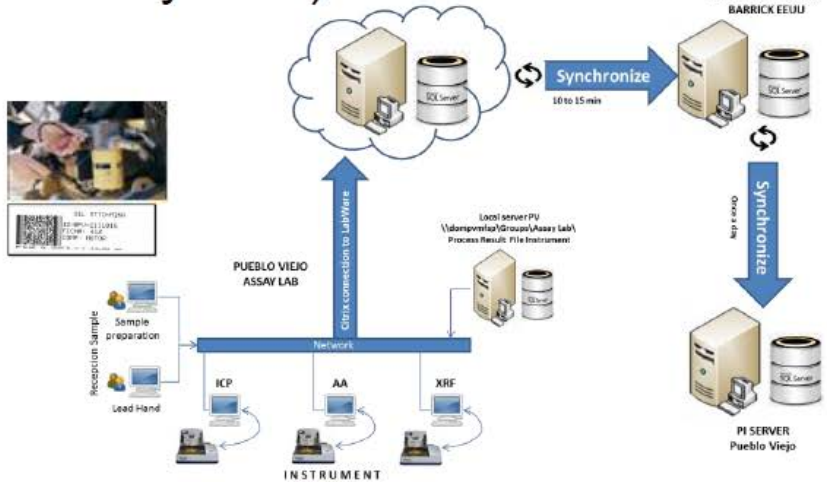
## Digitization Model for Mining Mobile Fleet



- Interface Jhealth & LIMS to PI System
- Develop calculations for predictive analytics
- Create dashboards
- Convert Analyses into Action, sending Notifications to end users.
- Trigger Work Orders in CMMS

# Interfaces

- LIMS - PI System™ (Laboratory Information Management System)



*More than 3,000 PI tags are collecting Oil data to do Analysis of Information of the haul truck*

- Jigsaw-JHealth™ – PI System™

Operational & Mechanical Data



*More than 1,800 Sensors are being Polled and stored every 1 minute in PI Tags on the PI Server.*



# Asset Framework™ Structure

The screenshot shows the 'Elements' window for 'Truck 402'. The main table lists various components and their associated data:

Name	Value	The Group
Category: Brake		
Category: Engine		
Category: Engine		
APTCO TEMP	36	21/3/2017 4:21:00 PM
Chassis Pressure	35	21/3/2017 4:21:00 PM
Eng Cool Temp	79	21/3/2017 4:21:00 PM
Eng FuelRate	27.14999000303131	27/02/17 20:00:00 PM
Eng Load	809	21/3/2017 4:21:00 PM
Eng Oil Press	129	21/3/2017 4:21:00 PM
EngineRev	3481	21/3/2017 4:21:00 PM
EngOilPressureTempCh	157.94	21/3/2017 4:21:00 PM
EngPressureCleared	0.0000	21/3/2017 4:21:00 PM
EngPressureClearHolds	0.0000	21/3/2017 4:21:00 PM
EngPressureClearInterval	300.17260201097171	21/3/2017 4:21:00 PM
EngPressureClearLifetime	176.24	21/3/2017 4:21:00 PM
EngPressureClearMinHolds	393.32	21/3/2017 4:21:00 PM
EngPressureClearMax	421.661622997369	21/3/2017 4:21:00 PM
Eng VOLTAGE	12.648000070140489	21/3/2017 4:21:00 PM
Eng WINDY SPEED	99.34999994241211	21/3/2017 4:21:00 PM

The 'Build Truck Templates' window shows a list of templates on the left and a detailed view of the 'Delta Front Suspension Press Average' template on the right.

**Template Details:**

- Name: Delta Front Suspension Press Average
- Description: (Empty)
- Category: (Empty)
- Analysis Type: Expression (Selected), Rollup, Event Frame Generation
- Start analysis when created from template: (Checked)

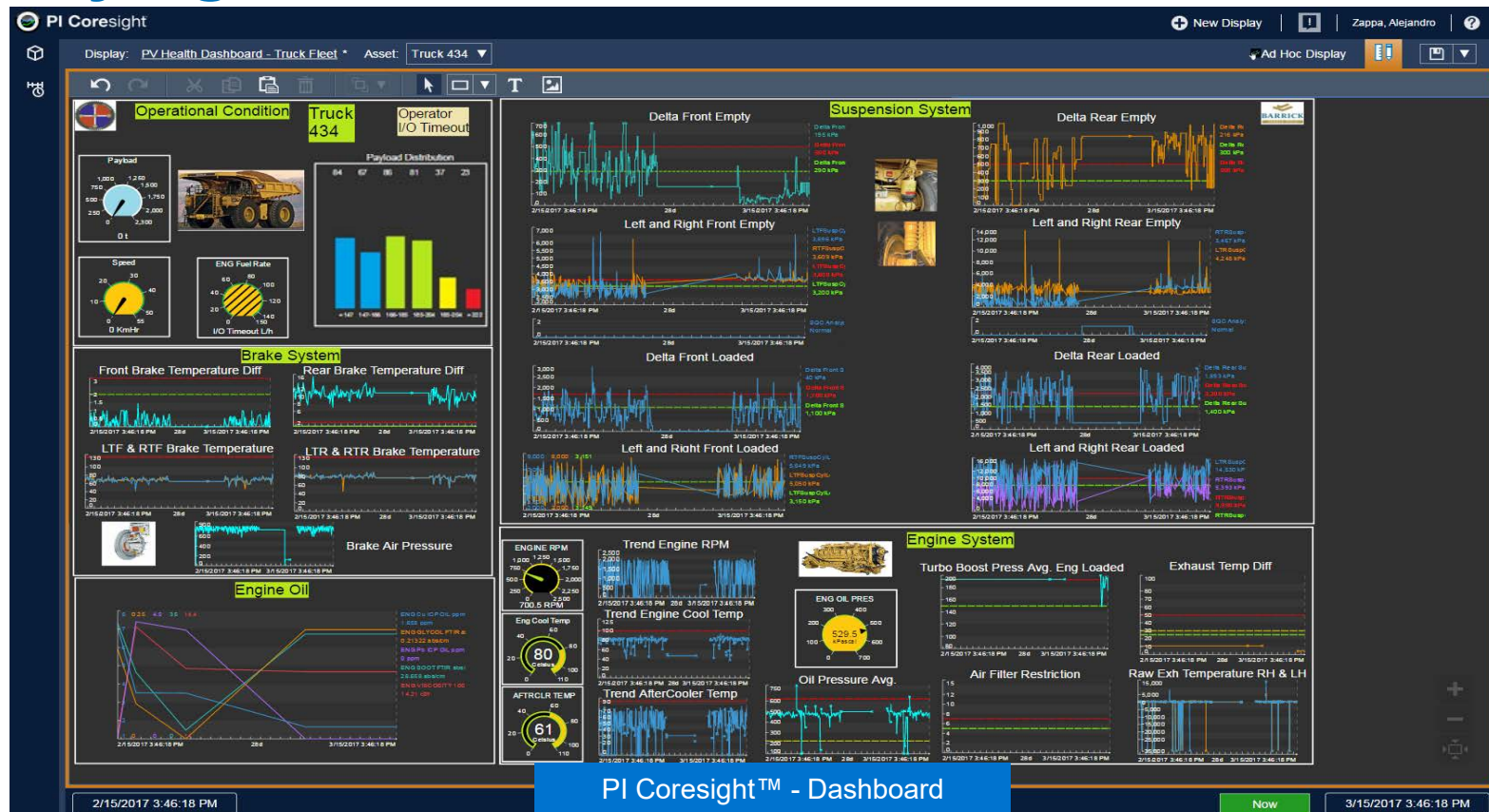
**Example Elements:**

Name	Expression	Value at Evaluate	Value at Last Trgp.	Output Attribute
FrontPressStarts	IF ("Payload Status" = 6 AND "GROSS SPD - Speed" >= 15) THEN (IF (ABS("RTF - LTF - SUC			StartGrossSpeedEventGroup
FrontPressing	Tagging("FrontSuspPressTravelInEngpy", "A", "A", "A")			Delta Front Suspension Press Average
LTFSuspCylDepth	IF ("Payload Status" = 6 AND "GROSS SPD - Speed" >= 15) THEN (IF (ABS("LTF - SUSP C			LTFSuspCylDepth
RTFSuspCylDepth	IF ("Payload Status" = 6 AND "GROSS SPD - Speed" >= 15) THEN (IF (ABS("RTF - SUSP C			RTFSuspCylDepth

Predictive analyses and calculations are performed on the **PI Server**, in **Real Time** for all 34 Trucks



# Displaying the data



# Mining Equipment Event Synthesis: Early Intervention for Increased Efficiency

## COMPANY and GOAL

Apply event synthesis for early intervention to reduce operating costs of mining equipment.



## CHALLENGE

Manual analysis of truck sensor dataset too cumbersome for timely analysis and intervention

Data stream and connectivity challenges

Require integration into existing workflows

## SOLUTION

Create a Mobile Equipment Event Synthesis for the reporting of mechanical events that occur on mobile equipment

Optimize and streamline calculations, integrate with notification systems, validate, and tune performance.

## RESULTS

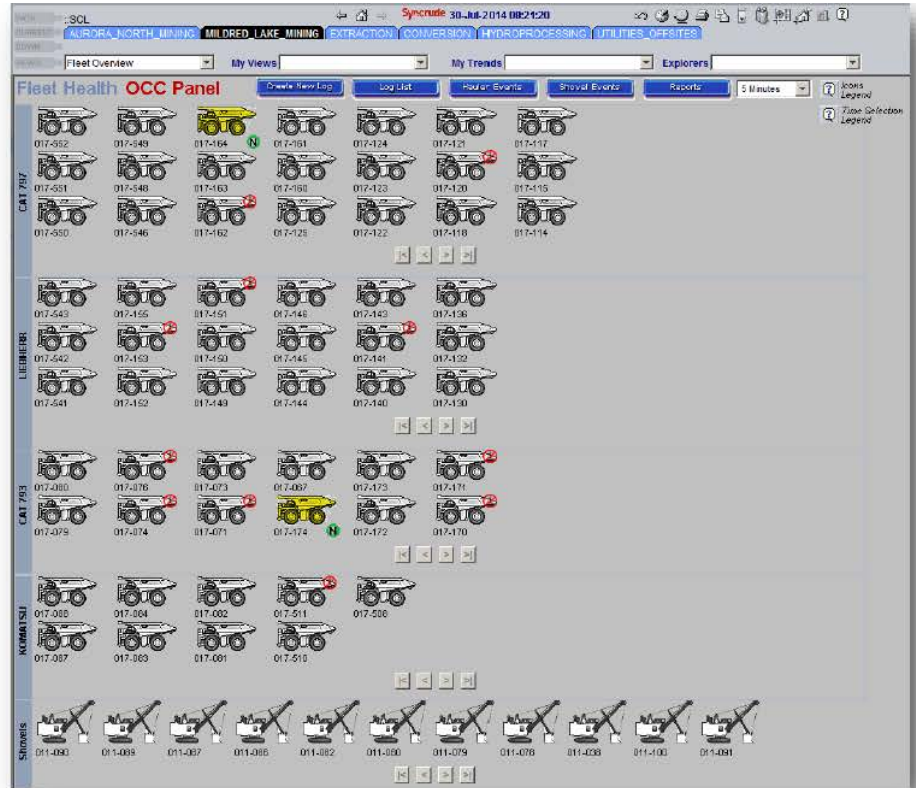
Calculated fleet savings of **\$20 million** in annual operating cost avoidance

Over 6600 data points collected and analyzed from 131 heavy haul trucks and 5 shovels

# Operator Control Panel

## Control Panel

- Asset Health
- Log access
- Event access
- Notifications
- Report access

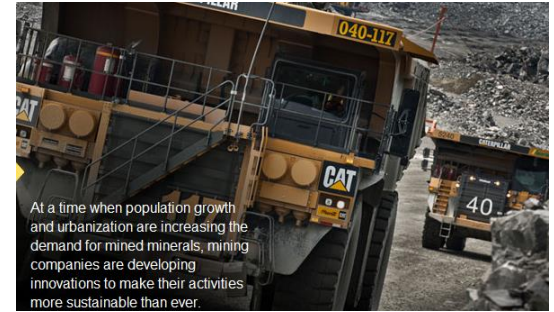


Syncrude

# Proactive Logistics, Lifecycle and Asset Maintenance

Caterpillar

Delivering the lowest possible Total Cost of Ownership (TCO) for customers of heavy equipment through predictive monitoring services



## CHALLENGES

To maintain its competitive edge, CAT improvement programs deliver through customer focused services and supplier collaboration.

- Storing streams of high fidelity mobile equipment data
- Characterize asset performance
- Aggregating and analyzing data across fleets

## SOLUTION

CAT used high resolution, real-time data to assess operational performance, lifecycle predictions and future designs.

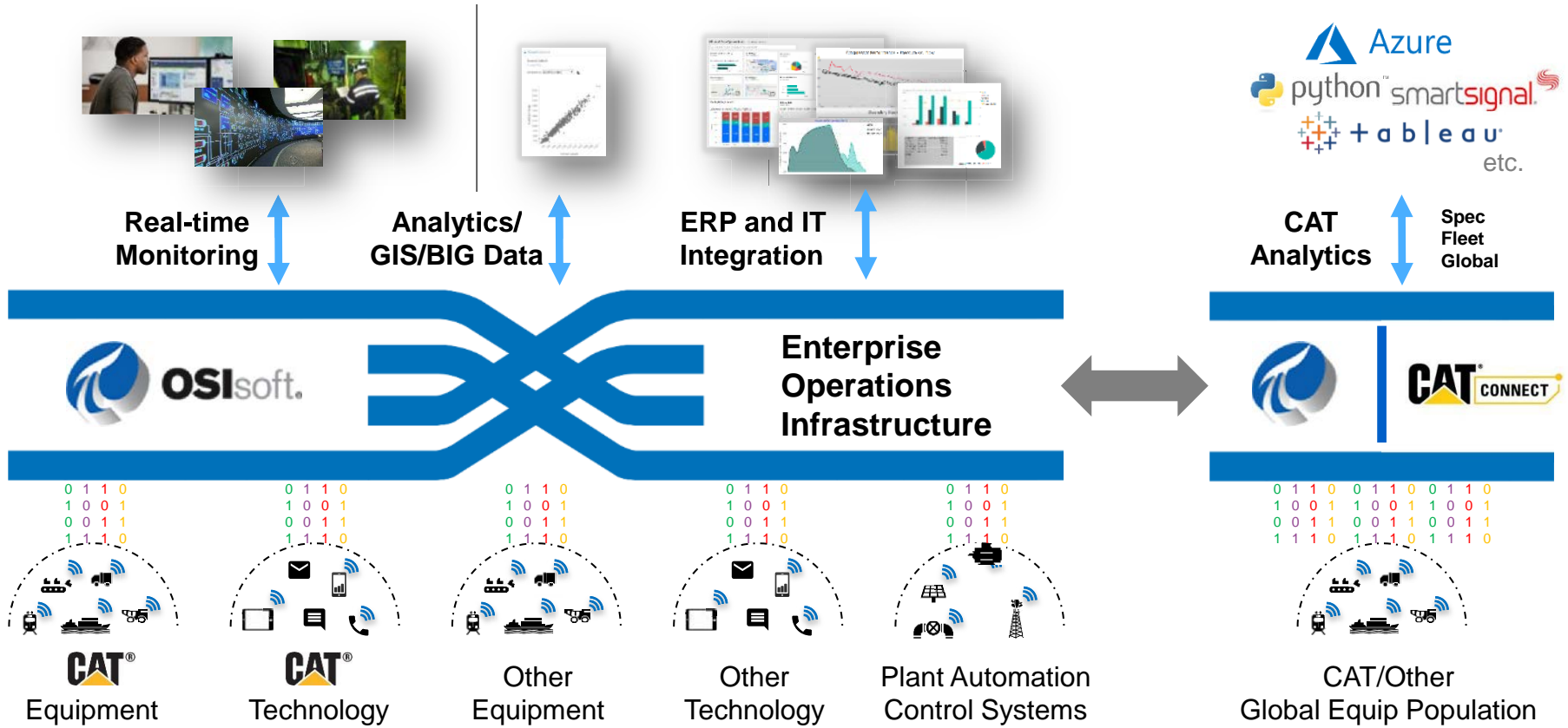
- Connect to mobile assets
- Implement cloud-based asset recommendations and reporting
- Customize analytics and alerts to initiate targeted workflows

## RESULTS

Build continuous improvement processes using data to provide higher availability at the lowest cost.

- Forecast persistent issues and avoid “break-fix” conditions
- Optimize supply chain logistics
- Design teams use actual use data
- Communicate with dealers and customers

# Proactive Logistics, Lifecycle and Asset Maintenance



# PI System As A Core Of Outotec's Remote Services



Outotec is a global process and technology provider operating in minerals, metals and energy field. The goal is to improve customer value and productivity via developing data driven services.



## CHALLENGE

No or poor visibility to online/history data

- Remote or isolated site locations
- Long response times to service requests

## SOLUTION

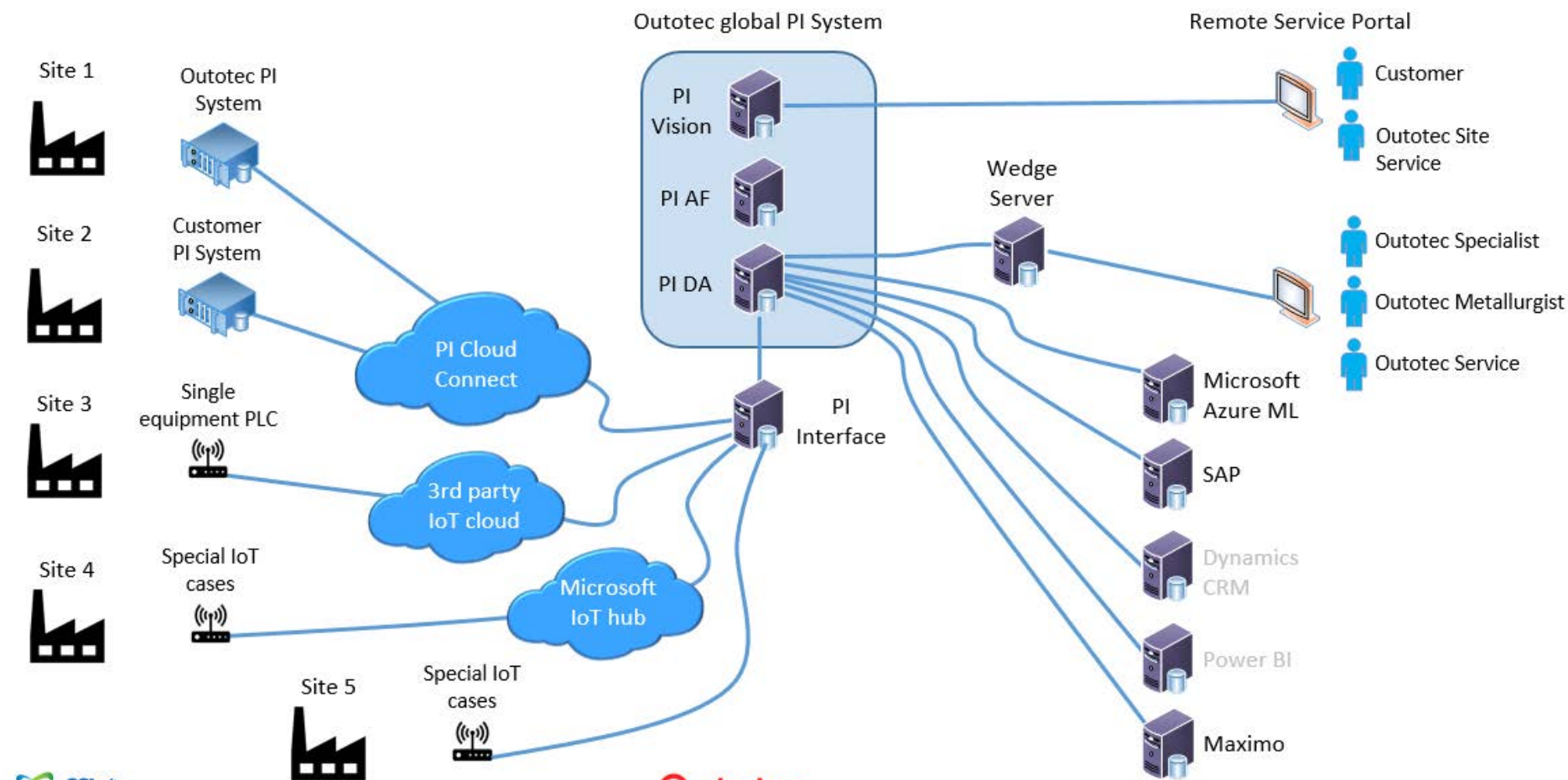
Globally centralized database with online process data. One truth!

- Full PI system taken into operation
- Remote Service Portal available
- Advanced analytics based on process data

## RESULTS

Faster response and recovery times. Improved operational capability

- Reduced need to travel on site
- Shorter operation downtime during process issues
- Fast deployment of service





# Remote Service Portal

Shared insights and tools for day-to-day operations

- Process Book and Coresight dashboards published via web browser
- Fast deployment of recurring projects
- User role based dashboards
- Manual data entry forms
- Reporting
- Logbook functionalities
- Selected customer reference:
  - Anglo Platinum South Africa

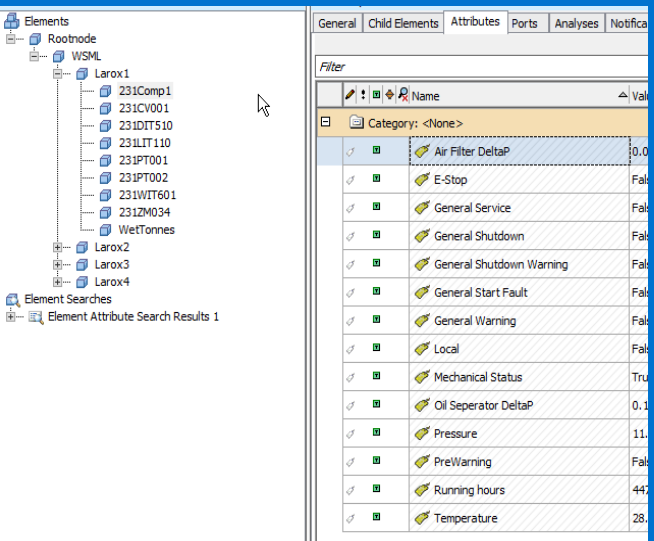


# Asset Framework Enabling fast Deployment

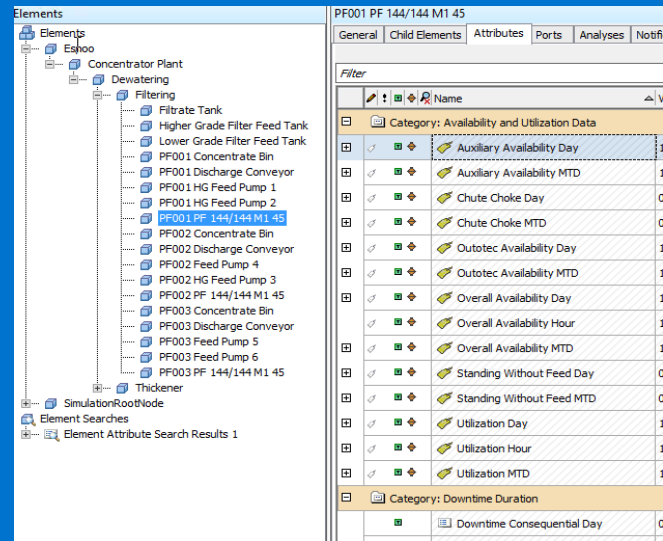
## Customer template

vs.

## Outotec Template



- Different raw data templates from different sites
- **Outotec template enabling fast deployment**
- Universal naming
- KPI's calculated the same way between sites



# Environmental Site Monitoring

## BNSF – US Class 1 Railway

Ensure its **commitment to environmental health** is met by monitoring and reporting on station fuel delivery and operational waste remediation sites.

(Source: OSIssoft)



### CHALLENGES

Old sites in agricultural areas posed runoff risks, with no way to verify environmental compliance

- Better manage fuel utilization and purchases
- Identify equipment problems before they lead to non-compliance
- Reduce manual oversight and reporting

### SOLUTION

Reporting from 17 sites are centralized and automated to deliver compliance and real-time awareness.

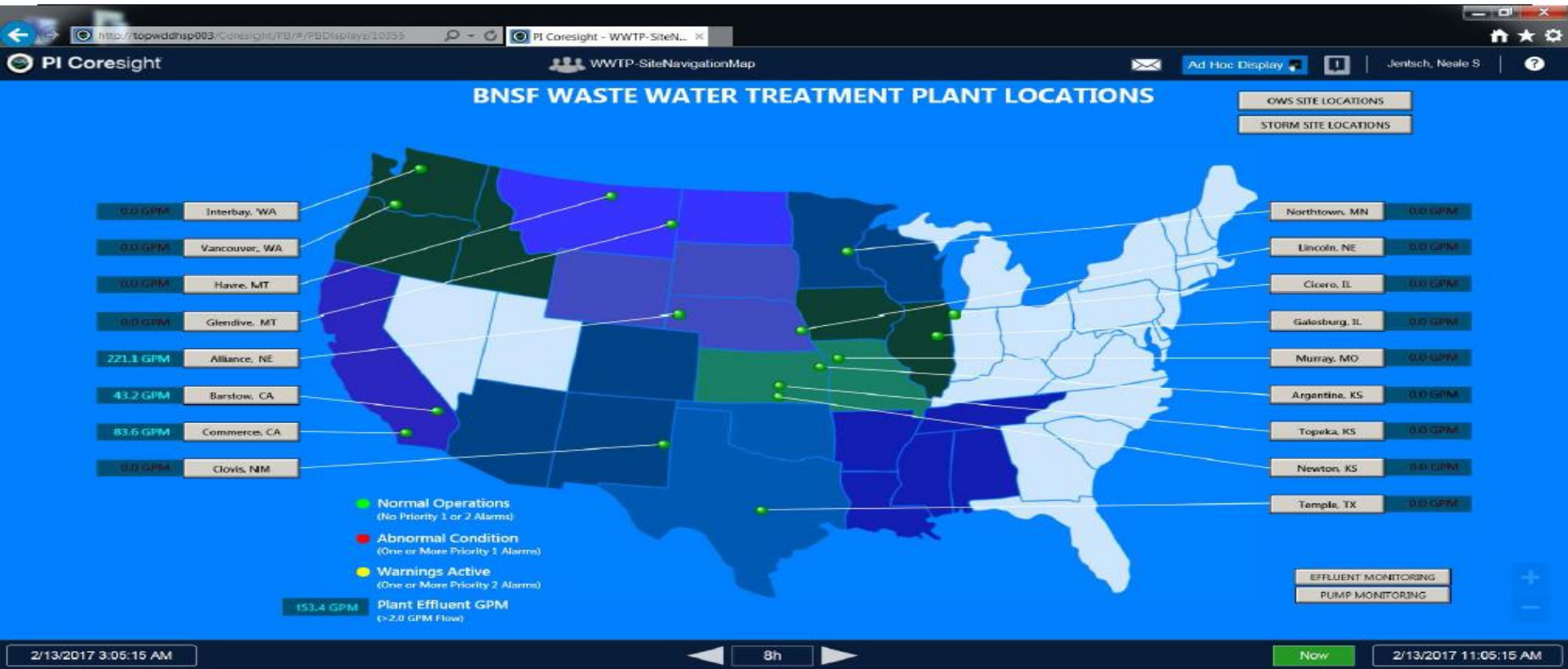
- Monitoring of all fueling sites
- Consistent environmental compliance reporting
- Real-time notice of non-compliance
- Leverage investment in fuel site automation

### RESULTS

Remain in compliance with environmental agencies regulations.

- Real-time connection to 17 remote sites with no data loss
- Auditable data storage and reporting for EPA & FRA compliance.
- Provided view into equipment and fuel usage
- Monitor effectiveness of fuel-water separators

# Historian Dashboard – WWTP Overview



# WWTP Historian – Seattle Interbay



# PI Datalink - Custom Reports

The screenshot shows a Microsoft Excel spreadsheet titled "Vancouver DMR Report Master.xls" in Compatibility Mode. The spreadsheet contains a report for the City of Vancouver, Washington, for BNSF Railway. The report is titled "MONTHLY FLOW FROM THE WWTP FACILITY" and is due on the 5th of every month. The data for February 2017 is as follows:

Flow Meter at end of Period:	31,837,370	Date	3/31/2017
Flow Meter at beginning of Period:	30,979,320	Date	3/1/2017
Flow for the Period:	858,050	Gallons	
Monthly Usage (Converted to CCF)	1147.1	CCF (gallon/748)	
Maximum Daily Flow for Period:	169,075	Gallons	
Average Daily Flow for Period: (Flow for period divided by # of days in period.)	27,679	Gallons	

The "Monthly Report" dialog box is open, showing the current selection of "February" for the month and "2017" for the year. The dialog includes buttons for "This Month", "Last Month", "Populate Report", "View Reports", "Clear Report", and "Close".



# Condition Monitoring



## CHALLENGES

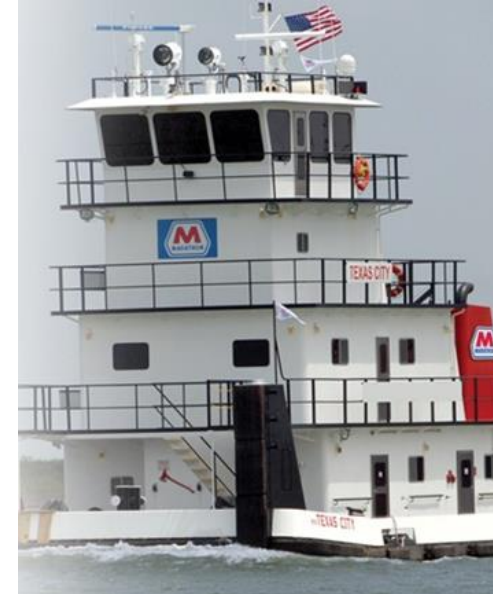
- Lack of visibility of assets
- Need to integrate data sources
- Slow reaction time to unplanned events

## SOLUTION

PI System connects to wide range of sources on diverse fleet and provides remote monitoring of assets and real-time visibility into events

## BENEFITS

- Secure wireless connection with no data loss
- Reduced repair and service costs across entire fleet
- Improved on-time arrival performance



We were able to save a generator, which saved the company a lot of money. That was one of our first real-life scenarios of actually saving the company money through the PI System.



Josh Schaublin, Marathon Petroleum Company

# Vessel Training and Maintenance

## CHALLENGES

- Fragmented data
- Needed a single platform to manage all data
- Desire for simulation functionality

## SOLUTION

Use the PI System to create SHIPVIEW: a 3D Localized Multi Media Asset Manager

Use real-time data to create ship simulation

## BENEFITS

- All asset information ready to use in one place.
- Multi-variable correlation analysis now available in real-time for quality technicians.



“With OSIsoft, we...are now able to show also the real-time monitoring parameters. We reduce the training cost at scale because you can train different crews with the same tool, and now we have only one system to do a more effective training.”

Lorenzo de Francesco, Marine Engineer, DELFI ILS Solutions



# Self-service Advanced Analytics

## CHALLENGES

- Dredging has high financial risk
- High hourly cost means a need to react quickly
- Decentralized operations and remote assets

## SOLUTION

Real-time data visualization and asset analytics in the PI System

Robust data logging infrastructure with PI Vision screens available anywhere

## BENEFITS

- Expects to save up to 400,000 Euros in predictive maintenance of one engine type



We chose the PI System because it's something industry proven. It's complete and robust. It's the total package.

Manu De Block, Data Engineer, DEME



## How the PI System helps Sandoz to cope with regulatory compliance

In the regulated production environment, data are the evidence to your patients and health authorities that your products are safe and effective.

Therefore, IT-System are an integrated part for the development, release, production and post-market surveillance within a product life cycle.



### Business Challenges

- A. Continuous increase of regulation requirements, also for IT-Systems (e.g. Data Integrity).
- B. Frequent and deep involvement of IT-Systems for production

### Solution(s)

- A. PI-System as the Data Historian implemented.
- B. Defined data archive strategy.

### Results and Benefits

- System with good standing within our GxP production environment.
- Standard for raw data archiving

# THANK YOU

